

Academic Year/course: 2024/25

## 39722 - Business economics

## **Syllabus Information**

Academic year: 2024/25

Subject: 39722 - Business economics

Faculty / School: 175 - Escuela Universitaria Politécnica de La Almunia

**Degree:** 608 - **ECTS:** 6.0 **Year:** 5

Semester: First semester Subject type: Compulsory

Module:

#### 1. General information

The main objective is the knowledge and use of basic economic instruments that allow the student to manage a company, from the planning of material and human resources, to the generation of the product and the setting of prices. To achieve this, a simulation work will be developed with spreadsheets that reflect the interconnection of all the operational areas of the company and the effects of the variability of the environment.

## 2. Learning results

- 1. Knows the principles of human behavior from an economic perspective
- 2. Knows the economic fundamentals of allocation mechanisms and institutions
- 3. The market as allocator, efficiency and inefficiency
- 4. Understands the relationship between market structures, firm behavior and outcomes (private and social)
- 5. Devises a company strategy based on the conditions of the environment
- 6. Conceives the role of industrial policy
- 7. Understands the different variables and decision horizons in the company and their interdependencies
- 8. Is able to create and capture value through the company's strategy
- 9. Is able to perform an internal analysis of the company in order to detect its unique resources and enhance them
- 10. Is able to analyze the company's results and relate them to the company's strategy and economic analysis of the company

# 3. Syllabus

- Unit 1. Asset position
- Unit 2. Investment depreciation methodology
- Unit 3. Sales forecast analysis
- Unit 4. Planning of production requirements
- Unit 5. Planning of purchasing requirements
- Unit 6. Planning in the Procurement Area
- Unit 7. Planning operating overhead
- Unit 8. Planning staff expenses
- Unit 9. Economic and financial implications of taxes: Personal Income Tax and Social Security
- Unit 10. Economic and financial implications of taxes: VAT
- Unit 11. Planning of financing requirements
- Unit 12. Analysis of the cash flow statement
- Unit 13. Income Statement Analysis
- Unit 14. Balance Sheet Analysis

### 4. Academic activities

Master classes, 25h: Sessions of theoretical exposition and resolution of representative and simulation problems

Classroom practices, 34h: Class work sessions, simulation problem solving and discussion of case studies

Evaluation tests, 6h: Tests in Continuous Assessment

Tutored activities, 40h: Tutored exercises and case studies distributed throughout the semester

Autonomous student activities, 45h: For personal study

### 5. Assessment system

An optional Continuous Assessment System is proposed, in addition to the Global Assessment System.

#### **Practical Tests**

- Spreadsheet tests on pension statements. 15% of the final grade
- Final work on the planning of a production company, in interconnected spreadsheets based on linked forecasting statements. 25% of the final grade

Evaluation criteria: Correct functioning and interrelation of planning the information

## **Theoretical Tests**

Questionnaires with short open-ended and/or multiple-choice questions. 55% of the final grade.

Evaluation criteria for open-ended questions: Accuracy, relevance and clarity in your response

• Explanatory report, which collects and analyzes the data processing and environmental variables taken into consideration in the planning work. 5% of the final grade

#### **Continuous Assessment Requirements:**

- Minimum attendance at 80% of classroom activities
- · Participation in all the evaluative tests of the semester
- · Delivery of the Planning Work in spreadsheet and the Explanatory Report

The **Global Evaluation System** corresponds to the two official calls of the course, consisting of the same type of tests and evaluation and delivery criteria as those mentioned in Continuous Assessment.

## 6. Sustainable Development Goals

- 5 Gender Equality
- 8 Decent Work and Economic Growth
- 12 Responsible Production and Consumption