

## 29019 - Contracts and Companies

### Syllabus Information

**Academic Year:** 2020/21

**Subject:** 29019 - Contracts and Companies

**Faculty / School:** 228 - Facultad de Empresa y Gestión Pública

**Degree:** 429 - Degree in Public Management and Administration

**ECTS:** 6.0

**Year:** 4

**Semester:** First semester

**Subject Type:** Optional

**Module:** ---

### 1.General information

#### 1.1.Aims of the course

#### 1.2.Context and importance of this course in the degree

#### 1.3.Recommendations to take this course

### 2.Learning goals

#### 2.1.Competences

#### 2.2.Learning goals

#### 2.3.Importance of learning goals

### 3.Assessment (1st and 2nd call)

#### 3.1.Assessment tasks (description of tasks, marking system and assessment criteria)

### 4.Methodology, learning tasks, syllabus and resources

#### 4.1.Methodological overview

The methodology followed in this course is oriented towards the achievement of the learning objectives. A wide range of teaching and learning tasks are implemented, such as lectures and case-solving sessions. The course requires a combination of lectures and case-method-oriented sessions as well as individual out-of-class student work. This autonomous work will be oriented and monitored by the professor.

#### 4.2.Learning tasks

This course is organized as follows:

- **Lectures** (35 hours). Lectures by the professor have to be combined with case-solving sessions so that the students can show their analysis and problem-solving skills. There are 30 hrs of lectures. The knowledge and skills acquired by attending lectures will enhance students' performance when participating in case-solving sessions and when doing their out-of-class work.
- **Practice sessions** (25 hours). Case-solving sessions. In order to get the most out of these sessions, the group is divided into two subgroups. Through case-method sessions, students are motivated to participate in class and to develop not only their skills in identifying and analyzing legal problems but also their oral expression abilities. To follow these sessions, students are required to do some legal and judiciary research in Law databases. These sessions will help students to become familiar with legal terms and expressions.
- **Tutorials** (10 hours). The aforementioned activities are completed with tutorials and seminars that are quite useful

to solve students' queries about the topics dealt with in lectures and case-solving sessions. Through these tutorials and seminars, the students' out-of-class work can be oriented and monitored.

- **Exams** (5 hours).
- **Autonomous work and study** (75 hours). Students' out-of-class work is essential for their learning. This out-of-class work consists of:
  - Reading the materials handed out or set by the professor.
  - Information and materials search and analysis.
  - Analyzing and solving cases set by the professor.
  - Personal study of the materials dealt with in the lectures and practice sessions.

### 4.3.Syllabus

#### SECTION I: GENERAL PART

Unit 1. Concept of entrepreneur, individual entrepreneur and companies. The entrepreneur's responsibility.

Unit 2. General theory of commercial companies. Companies, characterization.

Unit 3. The patrimonial legal relationship. Obligations and contracts.

#### SECTION II: COMMERCIAL CONTRACTS. The economic exchange of goods and services.

Unit 4. Sale and related.

Unit 5. Contracts for the management of third-party businesses (commission, mediation or brokerage, agency.) Distribution contracts (commission, mediation or brokerage, agency, concession, selective distribution, franchise.)

Unit 6. Banking contracts.

Unit 7. Insurance contract.

Unit 8. Advertising contracts.

Unit 9. Touristic contracts (hotel management, reservation of places of accommodation, catering, banqueting)

Unit 10. The transport contract, package travel contract and related travel services.

#### SECTION III: COMPANY LAW

Unit 11. The foundation of companies.

Unit 12. Partnerships.

Unit 13. Companies (I). Foundation, capital, contributions, shares.

Unit 14. Companies (II) Organs and modification of statutes.

### 4.4.Course planning and calendar

Further information concerning the timetable, classroom, office hours, assessment dates and other details regarding this course will be provided on the first day of class or please refer to the Facultad de Empresa y Gestión Pública website and Moodle.

### 4.5.Bibliography and recommended resources